



**GENERAL SERVICE CONTRACTOR GUIDELINES,
INFORMATION AND REGULATIONS**



INTRODUCTION

This section reflects the policies and regulations developed and applied by the Massachusetts Convention Center Authority (the “MCCA”) to its Boston Convention & Exhibition Center (the “BCEC”), BCEC South Lot Marshalling. Any rules and regulations imposed by show management for specific events are in addition to those stated in this document. The BCEC rules and regulations are applicable, but not limited, to all General Service Contractors, Service Providers and Vendors as defined below. The MCCA reserves the right to change, modify, or add to these rules and regulations without prior notice.

DEFINITIONS

Massachusetts Convention Center Authority (MCCA) Facility

Consists of The Boston Convention & Exhibition Center (BCEC) (herein referred to as “BCEC”). Information regarding the BCEC can be obtained at our website, www.massconvention.com or by calling 617-954-2000.

Show Management

The organization or individual contracting for the use of the Facility by means of a signed Event License Agreement (herein referred to as “Licensee”).

General Service Contractors/Decorator (GSC)

The primary Contractor designated to provide overall freight, drayage, decorating, signage, production, theatrical and other event related services by the Licensee.

Service Provider(s)

Any company, business entity or individual providing event related services directly to exhibitors or show management in addition to those provided by the General Service Contractor.

Contractor(s)

Consolidation of terms referring to all General Service Contractors/Decorator (GSC), Service Providers and Vendors authorized to use the Facility.

RULES & REGULATIONS

Show Management

Show management is required to hire an approved GSC to perform drayage, decorating, loading dock control, and the loading and unloading of freight.

The trades people that perform these functions are employees of the GSC. Exhibitors and company-employees may participate in the off-loading and setup of their booth under certain parameters see Exhibitor Participation Rules. Exhibit floor deliveries to the GSC, require that the GSC load/off-load all equipment and display material from commercial carriers/common carriers or van lines. Further, all vehicles received by the GSC, over 24 feet require GSC labor to off-load or load. The GSC for the event will have skilled craftsmen to assist exhibitors who wish to hire personnel to perform the above services. Arrangements for all temporary labor should be made through the GSC.

Facility Contact

The Facility is organized so that an Event Services Manager is assigned to every event. The Event Services Manager is the primary contact for Contractors and Licensees. All communication must take place between the Contractors and the Event Services Manager relative to activities taking place on-site. For information on Event Services Manager assignments, call 617-954-2000.

CONTRACTOR CHECK-IN / CHECK-OUT PROCEDURES

Boston Convention & Exhibition Center (BCEC)

All Contractors are required to enter the BCEC through the southwest entrance adjacent to the South Parking Lot for credential processing unless directed to the Employee Entrance, located on Level o North, at o (zero) Fargo Street. The Contractor Company Supervisor will conduct the daily staff selection process and issue assignments at this location. The Contractor Company Supervisor is responsible for emailing labor lists to the Public Safety Manager at BCECLaborList@massconvention.com as soon as possible, but no later than 3:00 p.m. of the day before the labor call, or in the case of weekend/ Monday labor calls, Saturday, Sunday and Monday labor lists must be received no later than 3:00 p.m. on Friday. These labor lists must include the date(s), time(s) and event name that the list applies to, and must be sorted in alphabetical order, last name, first name, middle initial. All supervisory and shop steward personnel must be identified as such on all labor lists, in addition to the names of all laborers expected to be working. Please coordinate your labor calls with the BCEC Public Safety Manager at 617-954-2222.

Once officially assigned work within the BCEC by the Contractor Company Supervisor, the contractor's employee will approach the Public Safety Officer and present the Public Safety Officer with a current and valid photo identification card (preferably a State issued motor vehicle operator's license) issued to the contractor's employee seeking access to the BCEC. The assigned Public Safety Officer shall examine the presented photo ID to ensure that the person presenting the ID is the actual person requesting access to the facility. Once identification of the contractor's employee requesting access is verified, and the contractor's employee appears on a current and valid labor list, the assigned Officer will record the contractor's last name, first name, middle initial, date of birth and driver's license state and number from the presented ID. Once biographical information is recorded, the Public Safety Officer will issue official MCCA credentials to the contractor's employee in the form of a numbered, colored wristband or an MCCA photo ID. Issued credentials must be affixed before leaving the credentialing area; wristband IDs on the right wrist and photo IDs shall be worn on the outermost garment at all times by the contractor's employee while he/she is in the facility. This entry and credentialing process shall be repeated for all contractors entering the facility each day, at all labor calls.

In the event that contractor personnel appear at the entrances to BCEC seeking access without the required current and valid photo ID in their possession; or the presented photo ID does not match the person presenting the ID; or the person does not appear on an official labor list; the name and organization of the person seeking such access shall be recorded by the assigned Public Safety Officer and entry shall be denied (no exceptions, and no one can "vouch" for someone not in possession of a photo ID). Assigned officers have no discretion in applying this rule. It is absolute.

Lost/Missing Credentials

Lost/missing credentials shall be reported to, and recorded by, the on duty Labor Call Public Safety Officer. The MCCA, in its sole discretion, reserves the right to revoke credentials for violations of law, facility policies and procedures, and/or injuries against persons or property, and/or when the revocation of those credentials is in the best interests of the MCCA.

Identification Badges

ALL Contractor personnel working in the BCEC are required to wear company issued identification. If company identification is not available, a temporary work pass will be issued by the Contractor's representative.

Inspections

ALL bags, briefcases, backpacks and coolers etc. are subject to inspection. NO unauthorized personal vehicles will be allowed to park in the Loading Dock or Exhibit Hall areas at any time. There are no exceptions.

Damages

An MCCA representative designated by the General Manager for either facility will conduct a damage walk-through inspection prior to the move-in and after the move-out of every event. We encourage a representative of the GSC to take part in the walk-through. Failure to accompany the MCCA's Designated Representative assumes acceptance of all damages as noted during the walk-through. If the MCCA determines that the Contractor/ Licensee is responsible for causing damage of any kind, the party agrees to reimburse the MCCA for the total cost of repair or replacement upon submission of invoice. This includes any residual items left in the BCEC including, but not limited to, tape, adhesives, paints, or other materials. Failure to promptly pay for damages will result in suspension or cancellation of the Contractor's permit to work in the BCEC until all outstanding balances have been paid.

Conduct of Contractor Employees

The Contractor shall take all steps necessary to satisfy the MCCA that the conduct of the Contractor's employees is consistent with maintaining the highest reputation for the BCEC, among exhibitors, patrons, and the general public. Such steps shall include replacement of employees who give the MCCA reasonable grounds due to repeated complaint or whose continued employment, in the MCCA's reasonable judgment, is detrimental to the best interests of the BCEC.

Gratuities Policy

It is against MCCA policy for any employee, agent, contractor or subcontractor, while working for the MCCA, to accept gratuities or gifts from the Licensee and/or any exhibitors. Offering of tips and gratuities to any MCCA employee, agent, contractor or

subcontractor is not necessary and strictly prohibited. In the event the Licensee is approached or solicited by any MCCA or affiliated employee, please report this violation to the Public Safety Manager on duty at (617) 954-2222.

Exhibitor Product

Exhibitors are prohibited from offering or selling **any product(s)** to any employee, agent, contractor or subcontractor working at the BCEC.

At the conclusion of the event all products must be either:

- Removed from MCCA facilities by the exhibitor; or
- Properly disposed of; or
- Donated to a previously identified non-profit charity; or
- Sold to an established business with sales receipts supplied and produced on demand.

Any MCCA employee, agent, contractor or subcontractor working in MCCA facilities who is determined to be removing and/or accepting from another event related product(s) is subject to immediate termination of employment or prohibition from working at all MCCA facilities.

ALL PERSONS, VEHICLES, BAGS, CONTAINERS, ETC. ARE SUBJECT TO SEARCH.

Work in Harmony Agreement

The Contractor agrees that its employees can at all times work in harmony with other elements of labor engaged at the BCEC.

Contractor Employee Break Areas

Contractor personnel, regardless of jurisdiction, affiliation, or employer, may not take breaks or lunch in public areas (prefunction spaces; meeting rooms; front of house hallways and corridors; exhibit halls after move in is completed, etc.) of the BCEC. It is the responsibility of the contractor to monitor their personnel in this regard. If satisfactory compliance is not evidenced immediately upon receipt of these policies, additional staff will be scheduled to monitor activities in these areas at the contractors' expense.

Elevators and Escalators

The MCCA reserves the right to assign elevator operators as it deems necessary at either facility at the GSC's cost. Contractor employees are not permitted to transport equipment or material on escalators at any

time. When possible, all deliveries should be made using the service elevators. Light loads are permitted on passenger elevators only to those areas not serviced by freight elevators. Failure to adhere to these regulations will result in the disabling of the passenger elevators and escalators.

Freight Elevators

The MCCA reserves the right to assign elevator operators as it deems necessary. It is understood that when MCCA designated personnel are not assigned to operate freight elevators, contractor personnel will be designated to operate them and will do so in a manner consistent with posted operating procedures and accepted safety practices. It is also understood that the MCCA retains authority over scheduling and priority for use of freight elevators unless such authority is delegated in writing to the GSC in advance of such use. The MCCA reserves the right to establish and when necessary, revise all policies and procedures governing the use of freight elevators. Contractors shall be held responsible for any damage to the freight elevators as a result of negligent operation, including over-loading and improper procedures.

Emergency Procedures

In the event of an emergency, all work will cease until further notice. Please listen for instructions via the public address system or from MCCA Public Safety Department staff.

To Report an Emergency in the BCEC

- Call the Public Safety Command Center at 617-954-2222 or Ext 2222 from a house phone
- Report the following:
 - Nature of Emergency
 - Location
 - Your name
- Remain at the scene if safe to do so

Building Evacuation

- If it is necessary to evacuate the facility:
 - Listen for directions via the public address system
 - Direct individuals to the closest exit
 - Prevent individuals from re-entry until "All Clear"

Do not begin operations for rescue or continue event-related work until you have been instructed to do so by the Public Safety Department. Please contact your Event Services Manager for more information regarding emergency procedures.

Equipment Layover Requests

The BCEC does not provide or reserve permanent storage areas for Contractors. The MCCA reserves the right to approve all proposed layover areas. All requests for storage or equipment layovers must be made by the GSC in writing and depicted BCEC Truck Marshalling and Loading Dock Storage Plan.

Facility Equipment

Contractors may not use, move, rearrange, or compress BCEC equipment including, but not limited to the following: public safety/life safety equipment, such as fire extinguishers, automatic external defibrillators (AEDs), tables, chairs, brooms, risers, staging, ladders, podiums, trash receptacles, and tilt trucks without express written permission from the MCCA. All BCEC equipment used without permission will be confiscated or charged for at MCCA standard rental rates. Anyone found responsible for moving, removing or blocking fire safety equipment is subject to a fine.

FREIGHT AND LOADING DOCK POLICIES

Freight and Loading Dock Policy

The MCCA has established the following procedures for the safe and efficient operation of the BCEC Loading Docks. All Contractors must adhere to the following policies and procedures. Articles, exhibits, fixtures, displays, and property of any kind and description shall be brought into and taken out only at and through such approved loading areas as the MCCA may designate from time to time. For the BCEC, Summer Street entrances or inner roadway doors are not approved loading areas. When two or more events require loading dock access, the MCCA will work with the Licensee and/or drayage schedule. The MCCA Director of Building Services is responsible for the overall operation of the Loading Dock.

The General Service Contractor must provide the approved Hand Carry Policy signs and post at all entrances to the exhibit halls during the exhibitor move-in, and no less than two (2) hours before the exhibit hall closes on the last exhibit hall date until move-out ends.

Storage of Freight Containers/Crates

The storage of materials and equipment shall never impede general operating space, workshops, offices, electrical or telephone closets, payphones, storage rooms, stairwells, security cameras, exit doors and

dock levers. Storage of containers in loading dock areas (Docks, Bays, Platforms) is permitted once the GSC has formally submitted its BCEC Truck Marshalling and Loading Dock Storage Plan three (3) months in advance of move-in. Storage in meeting rooms is strictly forbidden.

Bone Yards

Bone yards are allowed in the BCEC with approval. The proposed location(s) must be identified on the BCEC Truck Marshalling – Loading Dock graphic and on all applicable floor plans submitted by the GSC for fire marshall review. The proposed bone yard location(s) cannot block any ingress or egress of the exhibit hall floor and cannot block/hide Automatic Defibrillators (AEDs) and Fire Extinguishers. Emergency exit signs must be visible. These areas are to be kept clean, well organized and maintained by the GSC on a daily basis.

BCEC proposed bone yard locations include the South Wall, the four corners of the Exhibit Hall, underneath the pedestrian skybridge separating Halls A/B1. All locations must have at least a 16' pipe/drape that covers the entire area and is not visible from Level 1.

Storage of Propane Tanks

During move in, event, and move out days, propane tanks shall be stored safely (cages), removed on a daily basis if empty and in accordance with MCCA rules and regulations. Propane tanks will not be stored within MCCA property under any circumstances. BCEC propane storage is located opposite the South Guard shack. Propane tanks must be removed from MCCA property after each event.

Contractors are not allowed to store propane tanks inside of the BCEC or loading dock area. Propane tanks must be removed from forklifts and stored in the metal cages located adjacent to the south parking lot on a daily basis. Propane tanks, including empties, may not be stored outside of the approved cages. Propane tanks in excess of storage capabilities must be removed from the property. Propane tanks left in any other area will be considered a hazard and shall be confiscated.

Hazardous Materials

Each GSC/Service Provider shall have in place a written plan and materials on site to contain any liquid spills occurring on MCCA property due to equipment failure (forklifts, carts, GSC vehicles, etc.), or the transporting of event/show materials. Spills include, but are not limited to hydraulic fluid, fuel, battery acids other

outer corrosives. The plans must include a method to prevent spills, containment and a procedure for the proper disposal of materials. All spills must be reported to the Public Safety Department at the time they occur.

Cleanliness of Loading Docks

Time must be set aside by the GSC/Service Providers to perform a daily clean up of the loading dock area. All debris must be disposed of, and decorating materials and forklifts, as well as other equipment, must at all times be arranged in an orderly fashion, in order to maintain a safe and clean loading dock area (dock, bays, platforms). At the completion of an event, convention, or tradeshow, the loading dock area must be left in a clean and orderly manner that satisfies MCCA standards.

Pallet Removal and Carpet Pad

The GSC shall remove wooden pallets and shipping crates from the exhibit hall floor as soon as possible. Wooden pallets and shipping crates are not permitted in the exhibit halls during events.

Material Handling Equipment

Contractors will at all times observe and abide by posted MCCA operation and safety rules/signs. All forklifts that operate within the BCEC must be equipped with the proper, functional safety devices (seat belts, horn, lights, strobe warning lights for visual moving of equipment, and a backup tone). All equipment operators must, at all times drive with caution and reduced speed. It is the responsibility of the GSC/Service Provider to ensure that all equipment operators are fully licensed or certified with applicable state and any other applicable regulatory agencies. Mechanized equipment is not allowed in any carpeted areas.

GENERAL SERVICE CONTRACTORS/ DECORATING GUIDELINES

Floor Plans

Effective September 1, 2009, General Service Contractors are required to utilize the base plan provided by the MCCA, and located at <http://www.massconvention.com/apps/bcecfloorplans/>. Ten (10) months prior to the event, the GSC shall forward six (6) full-scale copies of working floor plans to the Event Services Manager for initial Fire Marshal review. This must also include usage of a bone yard. Six (6) copies of accurately scaled floor plans of the event, convention or tradeshow must be submitted to the

MCCA Event Services Manager, no later than sixty (60) days prior to move-in, for final approval. Floor plans should include the size and location of all aisles, service aisles (minimum 10-foot), automated external defibrillators (AEDs), all pipe and drape lines including perimeter lines and baffles, mandatory east/west emergency egress aisles for multi-hall events at the BCEC, utility floor ports, fire extinguishers and hoses, exits, entrance units, exhibits, General Service Contractor booths, food stands or bars, registration areas, information tables, and other displays, anticipated bone yards. Plans must be at least 1/32" scale and have the name and date of the show or event written on each sheet. Under no circumstances will a GSC be allowed to move-in without an approved Floor Plan.

The Show Manager is required to construct, operate, and maintain the event according to approved floor plans. Any changes required by the MCCA must be made and re-submitted to the MCCA prior to move-in. The GSC or Show Manager will be responsible for covering any costs incurred by problems with the floor plans.

Floorings

Forklifts, electric carts, motorized equipment and other vehicles are not permitted on carpeted, tiled, or stone floor areas throughout the BCEC. Vehicles which are approved for use in exhibition or display areas must be protected by Visqueen®, Masonite®, Homasote®, tarpaulin, plywood, or comparable protective material is to be used to prevent damage from tires, leaks, oil, etc. It is the GSC/Service Provider's responsibility to clean, repair and/or report any stains, cracks or other damages that may occur despite precautionary measures being taken. It is the GSC/Service Provider's responsibility to assure that any stains, cracks or other damages are reported to the MCCA and repaired in the event that these damages occur despite such precautionary measures.

Floor Markings

The GSC shall use the standard stick or ball-type chalk in marking exhibit floors. Liquid chalk, water paint, or liquids of any other nature are not allowed. Costs of removing liquid chalk, paint or other marking methods will be the responsibility of the Licensee. Shoe polish is not permitted

Material Handling Equipment — Lobby Areas, Meeting Rooms, Carpeted Areas

Mechanized equipment is not allowed in any lobbies, meeting rooms, or carpeted areas. Only rubber wheeled carts may be used to transport items across tiled or stone flooring. Published load limits of any floor areas and ceiling tracks will not be exceeded. No hand-trucks, carts, or other devices to move equipment or freight will be allowed in meeting rooms or carpeted areas, without the use of plywood, masonite, homasote or visqueen. Heat tape and double-face tape may NOT be used on carpeted or terrazzo floors. Any floor coverings over permanent carpet must be approved in advance by the Event Services Manager and General Manager.

Floor Protection for Meeting Rooms, Ballroom, Carpeted Lobby, Prefunction, Registration Areas and Terrazzo/Marble Flooring

Responsibility for protecting all carpeted areas and walls rests solely with the Contractor performing the work in carpeted locations. This applies to areas receiving crates, pallets, freight, boxes, road cases, or other large/heavy materials likely to cause carpet/wall damage. No cutting of carpet, foam core or other materials is permitted at the BCEC without proper floor protection. All areas (exception being the exhibit hall floor) that require double-sided tape, must utilize Bron Tapes (800-782-8807; specify the following product –Low Tack Double-Face, product #BT 100 DX).

The following rules will be strictly enforced:

- All contractor equipment is subject to inspection and approval by the MCCA.
- Double-sided tape at the BCEC: Bron Tapes (800-782-8807; Low Tack Double-Face, product #BT 100 DX)
- Battery-powered equipment is prohibited from use in the meeting rooms and ballrooms.
- All forklifts are prohibited from use in the meeting rooms and ballrooms.
- Flat trucks with polyurethane and polyolefin wheels with a diameter of not less than five inches are approved for use in the meeting rooms and ballrooms without floor protection.
- Homasote, masonite is required with approved flat trucks, furniture dollies, forklifts, pallet jacks and all other equipment and crating. This type of

equipment is not allowed off the homasote, masonite at anytime.

- Aerial lifts and scissor lifts on carpeted surfaces must be equipped with wheel covers and diapers for battery and hydraulic mechanisms.
- Electric carts are not allowed in the meeting rooms and ballrooms at any time.
- Wheeled fiberglass cases with clean wheels are allowed on carpeted areas without protection.
- If any carpeted area is to be covered with contractor carpet, a ¼” tempered masonite with seams taped, must be laid over visqueen before the contractor carpet is installed.
- Only polycoated cloth tape, coated with high quality and high shear adhesive that will not deposit residue upon removal, will be allowed.
- Electric vehicles may not be parked on carpeted surfaces for charging.
- Motor vehicles used for display must be pushed to their designated locations. A drop cloth large enough to cover the entire undercarriage of the vehicle must be used during display. Vehicles may not be started or moved under power for any reason while on carpeted surfaces.
- Any items that are likely to snag carpet fibers or leave a residue may not be used on carpeted areas without 100% protection. This includes paint, adhesives, soil, grass, flowers, chalk, water, non-permitted tape, screws, nails, Velcro, rough lumber, metal, lass, or other similar items.

Carpet Damage and Repair

The cost to repair damage to carpeted areas will be billed to the appropriate party. Failure to promptly pay for damage will result in suspension or cancellation of the Contractors’ permit and result in withdrawal of permission to enter or work in the BCEC until outstanding balances have been paid. Initial enforcement will be provided through the use of MCCA staff. If satisfactory compliance is not evidenced immediately upon receipt of these policies, additional staff will be scheduled to monitor activities in these areas at the Contractors’ sole expense.

Public Aisles

Public aisles must be a minimum of ten feet (10’) wide. A request(s) for an aisle less than ten feet (10’) must be approved in writing by the MCCA Public Safety

Department. Service aisles (double-back drape) must be adjacent to any booth receiving any utility, must be placed so that a utility box is inside of the aisle, and must be masked by double-back drape. No exhibitor materials can be stored in this service aisle. Additional charges will be incurred by the Licensee for any booth needing a utility that is not adjacent to a service aisle.

Back of the House Service Corridors

The storage of event freight or equipment in the meeting room or ballroom service corridors is strictly forbidden. Eating or loitering in the service corridors is strictly forbidden. The stored or affixed equipment in the service corridors is for the exclusive use of the MCCA or its vendors.

Exterior/Interior Signage Plan

Graphics may not be placed anywhere externally/ internally at either facility without submitting a written plan to the Event Services Manager forty-five (45) days prior to move-in for review and approval. The written plan should include graphic use, location, installation schedule and removal schedule. The type of material and application method is required in writing. If any clean up is required, the MCCA will provide such service and bill all charges to the Contractor. Graphics and tape are not allowed on mirrors at any time without prior written approval.

Temporary Waivers

A temporary, one-time procedure waiver may be applied for in writing to the Event Services Manager and/or General Manager. Written plans for the procedures waiver must be received forty-five (45) days in advance of the event, convention or tradeshow. Approvals are nontransferable between events or from year to year. Contractors will receive a written approval if the procedure is accepted.

Recycling Program

All Contractors will comply with the Facility Recycling Program, which is designed to achieve operating goals established by the MCCA. The BCEC will provide many outlets to dispose of recyclables, including metal, cardboard, glass, and mixed paper. Please contact your Event Services Manager for more information.

MOTORIZED EQUIPMENT/FORKLIFTS

Only individuals possessing a current and valid hoisting license under 520 CMR 6.0 and M.G.L. Chapter 146 §§ 53-55 and §§ 64-67 may operate forklifts, mobile elevating work platforms or articulated lifts. The

operator is required to have the appropriate class license in their possession and available for inspections.

Forklift operators are required to conduct and document daily inspections of equipment at the beginning of each day or change in shift. The GSC will maintain an approved inspection sheet on-site and available for inspection by the Public Safety Department. The GSC shall maintain the original inspection sheet on file for a minimum of 180 days after the last day of the event.

The Contractor with approval from the MCCA will develop an identification program for forklifts and those personnel that are operating the forklift, lifts or motorized equipment.

GSC must post safety-related signage at all high traffic intersections.

The Contractor must have its forklift, lifts and motorized equipment supplier on an annual basis inspect and paint said equipment. The MCCA reserves the right to remove all equipment that is not in compliance with this regulation.

No forklifts, lifts or motorized equipment are allowed on unprotected carpeted, tiled or stone surfaces

Forklifts/motorized equipment may not use emergency exits or exit doors — all freight must travel through portals reserved for freight access.

Mechanized equipment may not be started or operated within the exhibit hall for the first fifteen (15) minutes after the exhibit hall closes to the public for the day or final closing of the event. Motor vehicles, farm, yard and recreational equipment are also included in this section.

Forklifts/motorized equipment operated on MCCA property must have fully functional and proper safety equipment including seat belts, horn, strobe warning light, backup tone, headlight and taillights. Forklifts/motorized equipment shall not be used on MCCA owned roadways.

Registered, insured, and marked vehicles owned by the GSC/Service Provider may be used on MCCA roadways, while conducting official business only.

Forklifts and other motorized equipment are forbidden in all MCCA Parking Areas

All GSC forklifts and motorized equipment are prohibited from entering and/or operating within any

and all MCCA parking facilities, whether public or private.

Forklifts/motorized equipment must pass all emissions and safety standards as required by OSHA and the BCEC including reverse indicators and seatbelts.

All Contractors are responsible for the proper operation of all motorized equipment and proper licensing/permitting of their employees. It is the responsibility of the employer to provide training in proper operation of all motorized equipment. Failure to abide by these rules may result in the suspension or cancellation of the Contractors' permit to operate within the BCEC.

The MCCA reserves the right to remove, at the expense of the Contractor, all equipment or personnel not complying with these regulations.

All forklifts and motorized equipment (including rental equipment) — must be removed from the BCEC within 24 hours after an event, convention or tradeshow.

Motorized Equipment Safety and Speeding

Contractors must enforce safe speed limits for all equipment operating in the BCEC including but not limited to trucks, forklifts, electric carts, delivery vehicles, etc. Electric carts may not be used in any public areas. Contractors must keep all electric carts off carpeted areas at all times, including carts assigned to Licensee. The GSC must post safety-related signage at all high traffic intersections. The MCCA reserves the right to remove all equipment or personnel not complying with these regulations.

TAXES, LICENSES, CERTIFICATES AND PERMITS

Contractors must obtain and keep current all applicable business licenses, certificates, permits and certifications as may be required by Federal, State or local laws or regulations and shall pay all taxes required including sales, excise, and use tax. In addition, all entities conducting business with the MCCA must register with the Secretary of State's Office where required by law. All Contractors working on-site may at the discretion of the MCCA be required to display a permit issued by the MCCA showing compliance with the Facility rules, regulation and permit requirements.

INSURANCE AND INDEMNIFICATION

The Contractor shall indemnify and save harmless the MCCA from all suits, actions, claims, demands, damages or losses, expenses, and costs of every kind and description to which the MCCA may be subjected to or put by reason of injury (including death) to persons or property resulting from, in connection with, or growing out of any act of commission or omission of the Contractor, its agents, servants, employees, visitors, guests, contractors, subcontractors, or any and all other persons or corporations dealing with the Contractor in any way in the occupancy and use of the BCEC. At the request of the MCCA, the Contractor shall initiate and complete all activities, including any legal proceedings, necessary to effect resolution of any such suits, actions, claims, or demands, except as set forth herein.

The Contractor shall also maintain, in a company or companies authorized to do such business in the Commonwealth of Massachusetts and which are satisfactory to the MCCA in the exercise of the MCCA's reasonable judgment, commercial general liability insurance on an occurrence basis. Such insurance shall cover claims by any person for bodily or personal injury, death or property damage occurring in connection with or arising out of the Licensed Event, with combined single limit coverage per occurrence of not less than \$1,000,000, \$2,000,000 general aggregate, which coverage shall name the MCCA as an additional insured. The Licensee shall also maintain workers' compensation insurance as required by law including employer's liability coverage in the amount of \$100,000 by accident and \$100,000/\$500,000 by disease.

The Contractor shall also maintain admitted insurance satisfactory to the MCCA under compulsory insurance laws of Massachusetts for vehicles licensed herein. For all other vehicles, the Contractor shall maintain Comprehensive Business Automobile Liability insurance naming the MCCA as an additional insured, insuring any owned, non-owned and hired vehicles to be used in and out of the Facility, such policy to insure loading or unloading hazards with limits of liability of at least a combined single limit of \$1,000,000, subject to umbrella excess requirements.

The Contractor shall also provide and maintain occurrence forms of concurrent umbrella excess

liability insurance with a minimum occurrence limit of \$10,000,000.

The Contractor uses the BCEC at its own risk, and the MCCA shall not be liable to the Contractor or to any person on the premises or at the BCEC under arrangements made with the Contractor for any damage, injury or claim, including without limitation such matters resulting from the acts or omissions of third parties, excepting solely any damage or injury attributable to the negligence, gross negligence or willful misconduct of the MCCA or any other liability imposed on the MCCA by law.

The Contractor shall hold the MCCA harmless and indemnify the MCCA and release the MCCA from any claims, losses or damage to any property removed from the BCEC by the Contractor, its agents, servants, employees, visitors, guests, contractors, subcontractors, or any and all other persons or corporations dealing with the Contractor in any way in the occupancy and use of the BCEC.

TRUCK MARSHALLING YARD USE

The MCCA currently operates marshalling yards in Allston/Brighton and the BCEC South Lot. The MCCA in its sole discretion may make marshalling yard assignments to BCEC events.

Requests for access and use of MCCA Marshalling Yard resources must be made and scheduled through the MCCA Event Services Manager by completing the BCEC Loading Dock, Truck Marshalling and Dock Use Plan from indicating specific needs as detailed below

General Rules, MCCA Truck Marshalling BCEC South Lot Yard

Authorized Contractor will inspect the marshalling yards daily. Safety problems will be promptly reported to the MCCA Public Safety Department for the BCEC South Lot Yard.

Rules governing the use of the marshalling yards are as follows:

Effective immediately all GSCs will be required to use the MCCA truck marshalling locations.

1. Such use of the Marshalling Area must be coordinated through the Operations Department. Requests should be made and scheduling accomplished through the MCCA Loading Dock Supervisor. In the event of multiple requests over

the same time period, the MCCA will make yard assignments.

2. Contractors shall only utilize those areas and delineated parking spaces, (as shown on the attached map) for truck marshalling to and from events at the BCEC.
3. The Contractor shall indemnify and save harmless the MCCA from all suits, actions, claims, demands, damages or losses, expenses, and cost of every kind and description to which the MCCA may be subjected to or put by reason of injury (including death) to persons or property resulting from, in connection with, or growing out of any act of commission or omission of the Contractor, its agents, servants, employees, visitors, guests, contractors, subcontractors, or any and all other persons or corporations dealing with the Contractor in any way in the occupancy and use of the Marshalling Area. At the request of the MCCA, the Contractor shall initiate and complete all activities, including any legal proceedings, necessary to affect the resolution of any such suits, actions, claims, or demands, except as set forth herein.
4. The Contractor agrees to maintain the Marshalling Area in a clean, safe and orderly manner. No accumulation of litter, trash, debris or other disposable material will be permitted on the premises. The Contractor shall not commit or suffer waste or impairment of the Marshalling property.
5. The Contractor covenants that it will not occupy or use the Marshalling Area, nor allow it to be occupied or used for any purposes other than those for which it is customarily used, nor in any way to occupy or use the property, nor allow it to be occupied or used in other than a proper or fitting manner, nor in a manner contrary to any law of the Commonwealth or to any ordinance or by-law of the City of Boston.
6. The Contractor will immediately inform the MCCA of any hazardous condition that exists at the Marshalling Area.
7. Vehicles shall not stay in the Marshalling Area beyond the assigned dates of the Licensed Event.

8. The MCCA does not take responsibility for the safety or security of any individual or vehicles using the Marshalling Area.
9. The MCCA has sole discretion as to the use and occupancy of the Marshalling Area.
10. No parking of any private vehicles, unrelated to deliveries and pick-ups of the BCEC, of any kind by the Contractor, its agent, employees, contractors and subcontractors or others, shall be permitted in the Marshalling Area at any time. Further, the Contractor acknowledges that no parking spaces have been reserved for its exclusive use at the MCCA Marshalling Yard.
11. All posted restrictions and regulations must be adhered to.
12. If dock space is required for marshalling activity, this must be coordinated with the Loading Dock Supervisor.

Overnight parking on MCCA property is prohibited. There is no overnight parking of either privately owned motor vehicles or trucks, tractors and/or trailers allowed on MCCA property unless expressly allowed.

Loading Dock, Truck Marshalling and Dock Storage Plans

Loading Dock, Truck Marshalling and Dock Storage Plans are required to be filed by the GSC company electronically with the MCCA Transportation and Public Safety Departments. This plan is designed to capture the GSC's anticipated needs for an event, including:

- GSC Name and primary on site contact person's cell phone number
- Move-in Dates and Times
- Move-out Dates and Times
- Marshalling Yard Hours of Operation
- Loading Dock Hours of Operation
- Transportation Agent Dates and Hours of Operation
- Number of Trucks and POVs anticipated
- Earliest Labor Calls Each Move-in and Move-out day
- Loading Dock Storage Needs

The document is also used by the MCCA Transportation and Public Safety Departments to staff

for police details, marshalling yard hours, labor call dock entry control points and general loading dock coverage.

The GSC/Service provider understands that any requests for extensions or changes to the original plan will have an additional cost implication to the Show Client for staff to keep the docks in operation

MCCA Event Service Managers will electronically transmit the plan graphic to the GSC servicing the event six (6) months in advance of the first day of move-in.

The GSC must complete this plan AS SOON AS POSSIBLE, BUT NO LATER THAN THREE (3) MONTHS FROM THE FIRST DAY OF MOVE-IN of the event being serviced. The completed plan must be sent to your Event Services Manager for review with the Transportation & Public Safety Department. In the event that there are questions and/or concerns regarding the plan, an MCCA Transportation or Public Safety Manager will contact the GSC.

GSC Marshalling Team. A marshalling team is required during move-in/move-out to effectively manage the movement of all Contractor vehicles and freight at the BCEC. This team is responsible for coordinating all Contractor activity based on requirements set forth by the MCCA during all move-in/move-out periods. The requirements are as follows:

BCEC Marshalling Team

The following positions are part of the GSC marshalling team and are responsible for the respective duties listed below.

GSC Dock Manager (General Contractor Responsibility)

- Remain in constant communication with the marshalling yard to ensure that the appropriate number of vehicles is deployed to the BCEC when space permits.
- Coordinate with GSC and freight hauler staff at the exit to from the marshalling yard to ensure that vehicles are being allowed dock access in the order they arrive to the facility, or in the order necessary to fulfill event requirements.
- Efficiently manage the inbound and outbound activity and correct any issues that arise involving Contractor activity.
- Ensure that all vehicle drivers are dropping trailers and removing unnecessary equipment from the

loading dock to prevent gaps in activity periods due to overcrowding.

- Remain in contact with the BCEC Loading Dock Manager
- The GSC Dock Manager accountable for the overall production of Contractor activity during all move-in/move-out periods.
- It is the responsibility of the GSC Dock Manager to respond to all requests made by MCCA personnel in a timely and effective manner.

West Service Road Attendant at Marshalling Trailer (MCCA Transportation Agent Responsibility)

- Remain on West Service Road near the marshalling trailer
- Direct all drivers that will be loading/unloading to either the loading dock or the marshalling yard, depending on GSC Dock Manager directions
- Building deliveries for the facility must not be delayed. All such deliveries should be sent to the BCEC house docks, which are docks 1 through 6.
- Direct all POVs to the either the loading dock or the marshalling yard, depending on GSC Dock Manager directions.
- Manage West Service Road efficiently and report any problems to the GSC Dock Manager/ Marshalling Team, and or the BCEC Loading Dock Manager.
- Ensure clear and unobstructed passage for all vehicles entering West Service Road so that traffic does not back up onto Cypher Street.
- There must be no staging on West Service Road.
- Remain in constant contact with other team member to ensure success during move-in/move-out periods

West Service Road Attendant at Exit from Marshalling Yard (MCCA Transportation Agent Responsibility)

- Remain on West Service Road at the Exit from the marshalling yard
- Direct all drivers that have been staged for loading/unloading to loading dock according to GSC Dock Manager directions

- Building deliveries for the facility must not be delayed. All such deliveries should be sent to the BCEC house docks, which are docks 1 through 6.
- Direct all POVs that have been staged for loading / unloading to the loading dock according to GSC Dock Manager directions.
- Manage the intersection of West Service Road, Service Road and the South Entrance to the Dock efficiently (prevent gridlock and accidents) and report any problems to the GSC Dock Manager/ Marshalling Team, and or the BCEC Loading Dock Manager.
- Ensure clear and unobstructed passage for all vehicles exiting the Marshalling Yard and entering the Loading Dock
- There must be no staging on West Service Road.
- Remain in constant contact with other team member to ensure success during move-in/move-out periods.

Marshalling Yard Trailer Attendant(s) (GSC Responsibility)

- Staff the Marshalling Yard Trailer during event move-in/move-out.
- Check in drivers as they arrive.
- Obtain current and valid photo ID information from freight and POV drivers, recording last name, first name, driver's license state, number and date of birth for all personnel entering the dock (no current and valid photo ID, no entry, no exceptions.
- Issue numbered placards for marshalling purposes and loading dock entry.
- Manage and ensure that the staging of vehicles in the yard(s) is maintained to the standards set by the Authority.
- Deploy the appropriate number of vehicles to the dock as requested by the GSC Dock Manager/Marshalling Team.
- Remain in constant contact with other team members to ensure success during move-in/move-out periods.

Loading Dock Attendant, Docks 12 and 13 (General Service Contractor Responsibility — Large Events Only)

- Remain on the Dock Roadway outside docks 12 and 13, in site of the South entry to the dock.
- Direct move in and move out vehicles to the appropriate dock space as specified by the GSC Dock Manager.
- Manage and ensure that the staging of vehicles on the dock is maintained to the standards set by the MCCA.
- Remain in constant contact with other team members to ensure success during move-in/move-out periods.

Loading Dock Attendant, Docks 36 and 37 (General Service Contractor Responsibility — Large Events Only)

- Remain on the dock roadway outside docks 36 and 37, in sight of the South entry to the dock.
- Pass drivers through to the Loading Dock Attendant at Docks 12 and 13 at the direction of the GSC Dock Manager.
- Direct move in and move out vehicles to the appropriate dock space as specified by the GSC Dock Manager.
- Manage and ensure that the staging of vehicles on the dock is maintained to the standards set by the MCCA.
- Remain in constant contact with other team members to ensure success during move-in/move-out periods.

Additional Considerations

- Based on the size/volume of freight for each event, two additional GSC employees may be required to assist with traffic concerns both inside and on the exterior perimeter of the loading dock. This requirement will be determined by the MCCA upon review of the truck marshalling plan for each event and the Contractor will be notified.
- It is the responsibility of the Contractor to adhere to the policies and procedures set forth by the MCCA while on MCCA property.
- Staffing these positions is critical to the functionality of the loading dock area — building access could be delayed significantly if these guidelines are not followed.
- The BCEC Loading Dock Manager will oversee the loading dock operation and will guide the

Contractor so that the use of the loading dock can be maximized at all times.

- This plan in no way limits the GSC to only the positions stated in this plan. If in the opinion of the GSC, other GSC personnel are needed to conduct an efficient, safe and orderly dock operation, the GSC must take action to staff such positions.
- Any such use of the MCCA's marshalling yards must be coordinated through the MCCA. In the event of multiple concurrent requests, the MCCA shall determine yard assignments for Contractors.
- Unauthorized use and unscheduled use of the marshalling yards will not be permitted and may result in loss of said privilege. If satisfactory compliance is not evidenced immediately upon receipt of these policies, additional MCCA staff will be scheduled to monitor activities in these areas at the Contractors' expense.

GSC Manager Parking

The BCEC will provide up to three (3) parking spaces for GSC managers from move-in through move-out for each event. The GSC must request parking two (2) weeks before the event, identifying the manager and the vehicle used. All vehicles must properly display the issued dashboard permit and parking is restricted to designated spaces. Failure to follow parking guidelines will result in loss of parking and/or towing of vehicles at the owner's risk and expense.

MISCELLANEOUS

Written Requests for Permission

All special requests for the following items must be addressed in writing in accordance with the 'Standard Operating Procedure for General Service Contractor/Decorator Requests', at least 48 hours in advance.

- Early move-in, late move-out
- After hours and 24-hour access

Requests for the following items must be made no less than forty-eight (48) hours in advance:

- Use of gasoline powered machinery
- Departure from BCEC rules regulations and policies.

RECEIPT OF MCCA OF GENERAL SERVICE CONTRACTORS AND SERVICE PROVIDERS RULES AND REGULATIONS

Prior to providing services within the BCEC, each Contractor must return to the MCCA one signed copy of the most recent edition of the “General Service Contractors and Service Providers Rules and Regulations” indicating acceptance of these rules and regulations plus the following items:

- Certificate of Insurance
- Contractors License(s), Certifications, Permits (if applicable)

THE UNDERSIGNED ACKNOWLEDGES RECEIPT AND AGREES TO COMPLY WITH ALL PROVISIONS OF THE MCCA GENERAL SERVICE CONTRACTORS AND SERVICE PROVIDERS RULES AND REGULATIONS:

SIGNED: _____

HEREBY DULY AUTHORIZED

NAME (Please Print): _____

TITLE: _____

COMPANY: _____

DATE: _____

Please complete the following information for your company so that our records are current, and fax entire document back to the MCCA at 617-954-2299

ATTENTION: _____ WHO: _____

CONTACT: _____ TITLE: _____

COMPANY NAME: _____

ADDRESS: _____ CITY, STATE AND ZIP: _____

PHONE: _____ MOBILE PHONE: _____

FAX: _____ E-MAIL: _____

Form may be downloaded at www.massconvention.com.
Failure to submit in a timely fashion will prevent access to the BCEC.